

3 December 2015

CLARION PARTNERS NAMES GLENN JOHNSON AS DIRECTOR IN CLIENT CAPITAL MANAGEMENT GROUP

NEW YORK – Clarion Partners, a leading real estate investment manager, is pleased to announce that Glenn Johnson has joined the company as Director in the Client Capital Management group. Mr. Johnson, who will be based in Boston, will be focused on business development, in particular with public plan sponsors and investment consultants.

Mr. Johnson brings nearly 30 years of direct experience in the private equity real estate business. Immediately prior to joining Clarion, he was the Chief Investment Officer of Northland Investment Corporation, focusing on the development and implementation of Northland's investment strategies with institutional partners. His responsibilities also included institutional equity formation, institutional investor relations, investor reporting, and overseeing Northland's corporate marketing efforts. Mr. Johnson has also held senior roles at Wachovia Securities, New England Pension Consultants, and The Procaccianti Group, a vertically-integrated owner/operator of full-service hotels across the United States.

In addition, Mr. Johnson has an extensive history of pension service, having served two four-year terms as a Trustee and Chairman of the Real Estate Committee at Massachusetts PRIM, and for fourteen years on the Real Estate Advisory Committee of the New York State Common Retirement Fund.

"Glenn has a long history in the real estate business helping clients achieve their real estate goals," said Hugh Macdonnell, Managing Director and Head of Client Capital Management at Clarion Partners. "We feel fortunate that he has joined us to continue his career."

Mr. Johnson received his A.B. (Economics) and MBA from Harvard University.

About Clarion Partners, LLC

Clarion Partners, an SEC registered investment adviser and FINRA member firm, has been a leading U.S. real estate investment manager for 33 years. Headquartered in New York, the firm has offices in Atlanta, Boston, Dallas, London, Los Angeles, São Paulo, Seattle and Washington, DC, as well as a presence in Mexico. With \$38.2 billion in total assets under management, Clarion Partners offers a broad range of real estate strategies across the risk/return spectrum to its more than 200 domestic and international institutional investors. More information about the firm is available at www.clarionpartners.com.

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